



May 12, 2014

Mr. Steve Pegram, Superintendent
Santa Fe Trail USD 434 School District
1663 E. US Hwy 56
Carbondale, KS 66414

*Our Mission... "Make Their Day"
Since 1978*

Dear Mr. Pegram:

Opaa! Food Management, Inc. would respectfully like to request that the Santa Fe Trail USD 434 School District Board of Education extend our Food Service Management agreement for the 2014-15 school year. This is the first of four extension renewal requests allowed before another bid process is required to be initiated.

Opaa! Food Management, Inc., will fulfill its obligations under the same terms and conditions of our base year agreement dated June 12, 2013.

Attached you will find a contract addendum detailing the prices to be charged for the 2014-2015 school year.

As per our agreement, written notice of such extension is to be made to Opaa! Food Management, Incorporated, on or before the first day of June annually. The Kansas State Department of Education requests that an executed copy of the enclosed addendum be forwarded to, Child Nutrition & Wellness, Attn: Judy Neely, Consultant, 120 SE 10th Avenue, Topeka, KS. 66612-1182.

The original addendum we sent to you dated April 16th contained a clause stating that extra milks taken by students outside of the reimbursable meal program would be billed to the district at 38 cents per unit. This revenue (Opaa! Revenue) would then be included in the A la Carte revenue sharing formula based on the meal equivalency factor. We have been using that practice in our other Districts outside of Kansas and the result is that both the District and the Food Service Management Company receive their fair share of revenue. Opaa! is simply trying to recover its cost of acquisition and distribution of milk to the students. KSDE has informed us that this process is not allowable in Kansas.

Steve Adams will be in touch with you to discuss this situation and propose a solution that is mutually agreeable.

The cooperation we have received from students, parents, staff and administration have contributed to a successful food service program. We appreciate their input and look forward to providing Santa Fe Trail USD 434 School District with the highest quality food service for the 2014 - 2015 school year.

Sincerely,

Thomas M. Sargent
Vice President of Finance and Administration

Enclosure

Opaa! Food Management, Inc.

100 Chesterfield Business Parkway, Suite 310 • Chesterfield, MO 63005 • 636-812-0777 • Fax: 636-812-0100

www.opaafood.com

ADDENDUM TO RENEW FIXED PRICE FOOD SERVICE MANAGEMENT CONTRACT

This addendum is between the **Sponsor, Santa Fe Trail USD 434 School District** and **Contractor, Opaa! Food Management of Kansas, LLC.** The Parties now hereto agree as follows:

This term of this Contract shall be for One (1) year beginning on **July 1, 2014** and continuing until **June 30, 2015** unless terminated by either party as provided.

The cost to the Sponsor for the **Lunch meal fee** for SY 2014-2015 is (price) \$ 1.6507.

The cost to the Sponsor for the **Lunch management fee** for SY 2014-2015 is (price) \$ 0.2418.

The cost to the Sponsor for the **Breakfast meal fee** for SY 2014-2015 is (price) \$ 1.0708.

The cost to the Sponsor for the **Breakfast management fee** for SY 2014-2015 is (price) \$ 0.1568.

The cost to the Sponsor for the **Snack meal fee** for SY 2014-2015 is (price) \$ N/A.

The cost to the Sponsor for the **Snack management fee** for SY 2014-2015 is (price) \$ N/A.

The cost to the Sponsor for the **Meal equivalent fee** for SY 2014-2015 is (price) \$ 3.2608.

This amendment is effective **July 1, 2014** and thereafter, unless otherwise amended. All other terms and conditions contained in the Contract shall remain unchanged and in full force and effect.

Sponsor

By: _____

Title: _____

Date: _____

Contractor

By: Shannon M. Legend

Title: VP Finance

Date: 5/12/14

Note: A copy of this document after executed by both parties must be provided to:

Kelly Chanay, Senior Child Nutrition Consultant
Child Nutrition & Wellness
Landon State Office Building
900 SW Jackson Street, Suite 251
Topeka, Kansas 66612-1212