

The SpyGlass Group, LLC
Contingency Agreement Documentation

Client: **Santa Fe Trail USD 434**
Date: **Mock Invoice Detail 09/14/16**

Land Line Services					
Service Elimination and Cost Reduction Savings (Forward-Looking)					
Issue Identified	Monthly Cost	Action Taken	New Monthly Cost	Net Monthly Savings	SpyGlass Fee (Monthly Savings * 12)
Unused/Excessive Lines					
Century Link Account Number 313285666 785 665 7567	\$46.25	Disconnected effective 9/12/2016; Order #1398361952	\$0.00	\$46.25	\$ 555.00
Local Pricing					
AT&T Account # 785 836 7188 490 8	\$1,588.60	New pricing to be implemented pending approval	\$585.00	\$1,003.60	\$ 12,043.20
OPX Line Pricing					
AT&T Account # 785 836 7656 565 0	\$524.35	New pricing to be implemented pending approval	\$110.00	\$414.35	\$ 4,972.20
Long Distance Pricing					
AT&T Account # 805556814	\$784.41	New pricing to be implemented pending approval	\$108.69	\$675.72	\$ 8,108.64
Total Land Line Forward-Looking:				\$2,139.92	\$ 25,679.04
Wireless Services					
Service Elimination and Cost Reduction Savings (Forward-Looking)					
Issue Identified	Monthly Cost	Action Taken	New Monthly Cost	Net Monthly Savings	SpyGlass Fee (Monthly Savings * 12)
Wireless Plan Modifications					
AT&T Account # 826827816	\$665.44	New pricing to be implemented pending approval	\$496.25	\$169.19	\$ 2,030.28
Total Wireless Forward-Looking:				\$169.19	\$ 2,030.28
Invoice Total: \$ 27,709.32					

Santa Fe Trail USD 434 - Local Savings Analysis

Call Type	Current Rate	Total before surcharges and taxes	AT&T - BLC B - 12 month term, \$45/line - unlimited local usage & Caller ID	New Spending	Savings
AT&T -- 785 836 7188 490 8 -- 315 N. 4th St., Carbondale, KS					
POTS					
785 836 7188	\$186.60	\$186.60	785 836 7188	\$45.00	-\$141.60
785 836 7199	\$117.00	\$117.00	785 836 7199	\$45.00	-\$72.00
785 836 7688	\$114.00	\$114.00	785 836 7688	\$45.00	-\$69.00
785 836 7689	\$114.00	\$114.00	785 836 7689	\$45.00	-\$69.00
785 836 7698	\$114.00	\$114.00	785 836 7698	\$45.00	-\$69.00
785 836 7696	\$114.00	\$114.00	785 836 7696	\$45.00	-\$69.00
785 836 7189	\$117.00	\$117.00	785 836 7189	\$45.00	-\$72.00
785 836 7198	\$117.00	\$117.00	785 836 7198	\$45.00	-\$72.00
785 836 7223	\$117.00	\$117.00	785 836 7223	\$45.00	-\$72.00
785 836 7287	\$114.00	\$114.00	785 836 7287	\$45.00	-\$69.00
785 836 9217	\$136.00	\$136.00	785 836 9217	\$45.00	-\$91.00
785 836 9311	\$114.00	\$114.00	785 836 9311	\$45.00	-\$69.00
785 836 9319	\$114.00	\$114.00	785 836 9319	\$45.00	-\$69.00
Total Monthly Spending		\$1,588.60	Total Monthly Spending	\$585.00	
			Total Monthly Savings		-\$1,003.60
			Annual Savings		-\$12,043.20

Santa Fe Trail USD 434 - OPX Line Savings Analysis

Call Type	Current Rate	Total before surcharges and taxes	AT&T - BLC B - 12 month term, \$45/line - unlimited local usage & Caller ID	New Spending	Savings
			AT&T -- 785 836 7656 565 0 - Overbrook., Carbondale, KS		
OPX Lines					
785 836 7656	\$301.85	\$301.85	785 836 7656	\$55.00	-\$246.85
785 836 7662	\$222.50	\$222.50	785 836 7662	\$55.00	-\$167.50
Total Monthly Spending		\$524.35	Total Monthly Spending	\$110.00	
			Total Monthly Savings		-\$414.35
			Annual Savings		-\$4,972.20

Santa Fe Trail USD 434 - Long Distance Savings Analysis						
Call Type	Minutes Used	Current Rate	Total	AT&T Competitive	New Spending	Savings
AT&T - 805556814				AT&T High Volume Calling Plan 12 Month Term		
BAN: 854971329 Switched Outbound - KS						
Intrastate:	277.4	\$0.420	\$116.42	\$0.068	\$18.86	-\$97.56
Interstate:	33.7	\$0.266	\$8.96	\$0.045	\$1.52	-\$7.44
BAN: 822414217 Switched Outbound - KS						
Intrastate:	276.6	\$0.558	\$154.22	\$0.068	\$18.81	-\$135.41
Interstate:	20.2	\$0.342	\$6.91	\$0.045	\$0.91	-\$6.00
BAN: 854285537 Switched Outbound - KS						
Intrastate:	143.5	\$0.446	\$64.02	\$0.068	\$9.75	-\$54.27
Interstate:	51.0	\$0.274	\$13.97	\$0.045	\$2.30	-\$11.67
BAN: 819244316 Switched Outbound - KS						
Intrastate:	219.6	\$0.511	\$112.30	\$0.068	\$14.93	-\$97.37
Interstate:	49.3	\$0.338	\$16.69	\$0.045	\$2.22	-\$14.47
BAN: 806555553 Switched Outbound - KS						
Intrastate:	200.7	\$0.459	\$92.11	\$0.068	\$13.65	-\$78.46
Interstate:	18.4	\$0.347	\$6.38	\$0.045	\$0.83	-\$5.55
BAN: 805557122 Switched Outbound - KS						
Intrastate:	198.1	\$0.509	\$100.88	\$0.068	\$13.47	-\$87.40
Interstate:	30.9	\$0.284	\$8.75	\$0.045	\$1.39	-\$7.36
BAN: 817558866 Switched Outbound - KS						
Intrastate:	141.4	\$0.561	\$79.35	\$0.068	\$9.62	-\$69.73
Interstate:	9.7	\$0.356	\$3.46	\$0.045	\$0.44	-\$3.03
Monthly Totals:			\$784.41		\$108.69	-\$675.72
Annual Savings						-\$8,108.64



Santa Fe Trail USD 434 - Proposed Wireless Savings

AT&T Account # 826827816				
Charges	Current Plan	Proposed Plan	Monthly Savings	Notes
Voice and Data Plans - Base Rates	\$709.94	\$540.00	\$169.94	Move all lines to 25GB Mobile Share Advantage Plan w/ unlimited talk and text
Discounts	-\$184.50	-\$43.75	-\$140.75	25% Access Discount will remain
Text Messaging Plans	\$140.00	\$0.00	\$140.00	The proposed Mobile Share Advantage Plans include unlimited text messaging
Monthly Spending:	\$665.44	\$496.25		
		Monthly Savings:	\$169.19	
		Annual Savings:	\$2,030.28	