

PROPOSAL



To: Santa Fe Trail School District USD 434
ATTN: Chad Schmale

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Date: May 26, 2020

The purpose of this document is to ensure that the Transfinder team has understood your specific needs and addressed them fully. It will also provide you with pricing for your project. *This is not a contract*, this document is intended to verify information. If you would like to move forward with us, we are happy to draft a formal agreement to be signed.

If you have any questions, please do not hesitate to contact me directly.

Situation Summary

Recently, a demonstration of our software was arranged to show how Transfinder can help the district, and the challenges that it faces. The general feeling from the meeting is that our company can provide a number of benefits to the district in several areas. This document outlines some specifics, and includes initial pricing based on our understanding of the district's needs.

Ultimately, we will be able to save your operation both time and money, while providing powerful tools to measure the effects of proposed changes. District staff can work with their Transfinder Project Manager to gather the existing safe stops and routes, then perform an initial assessment for possible changes to routes. We will provide customized training to help district staff learn our software and plan outstanding routes that are both safe and efficient. Lastly, we can work to help improve communication internally at the district, and with the parents of your students.

Specifically, Transfinder will help you by...

- Sharing best practices based on 30+ years working in student transportation
- Providing excellent customer support with real people and quick turnaround times
- Having software automation that is safe, not just based on mathematical parameters
- Working with local GIS data for accurate mapping of your community
- Helping the district maximize efficiency while retaining stop safety
- Creating detailed route sheets that are customizable, helping prepare drivers for the road
- Allowing district staff to access transportation information, reducing internal phone calls

Map Data – Working with EXACT map data

Transfinder has done some research into your area and found what appears to be an EXCELLENT map source for you to utilize. Map data looks to be available that includes not only streets with address ranges, but also tax parcel/ 911 address point information. Based on the initial assessment, you will be able to see where every house is located in your community.

(Note: Most counties provide this data to districts at no cost, but some may charge a small fee. If there is a charge for map data, the district is responsible for this fee.)

This will help with accurate marking of students, accurate mileage, and most importantly, confirmation that stop locations are SAFE. Your map in our software should look like this:



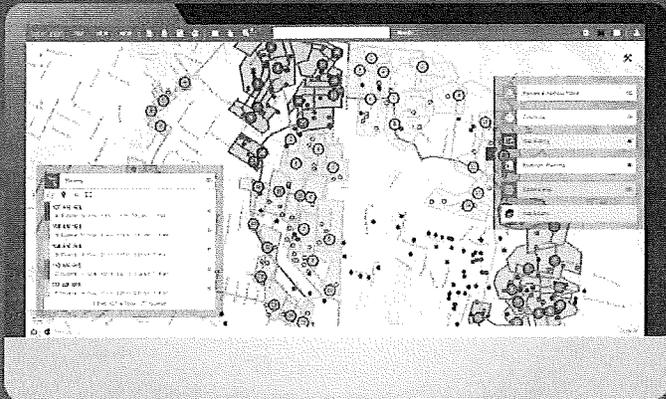
If you have ever typed a local address into a web search, and had the address come up in the wrong location, chances are the map is based on address ranges. Address Ranges are the foundation of *most* routing software systems, and you have to enter such a project expecting students to map in an *approximate* location. Coding a road segment on Smith Road is from 1-100, does NOT mean there are 100 houses on that road, with all the evens perfectly on one side and the odds on another. House #50 is rarely right in the exact center of that line.

Using *exact* address information with Transfinder is not only easier and more accurate, it can directly affect funding (based on home to school or home to stop distance). Most importantly, students will be kept safer, as Routefinder PLUS will show them at their exact location, rather than just somewhere in the general vicinity of their home.

Revolutionary New Routing Technology

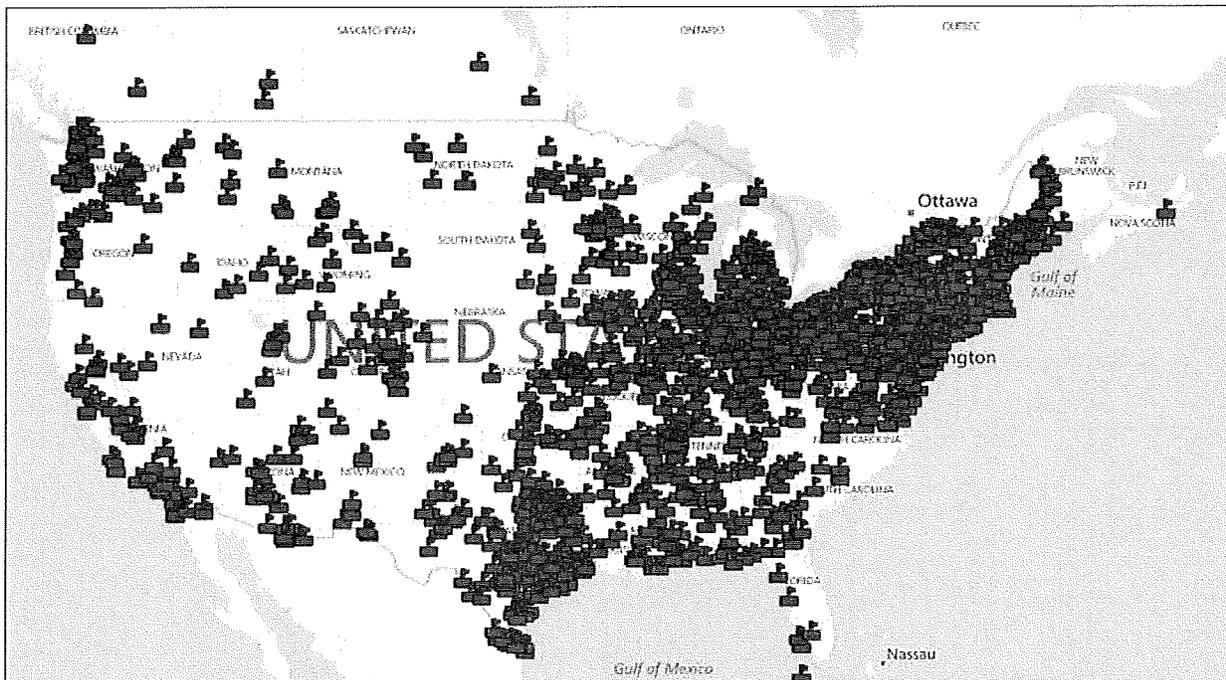


route**finder** plus

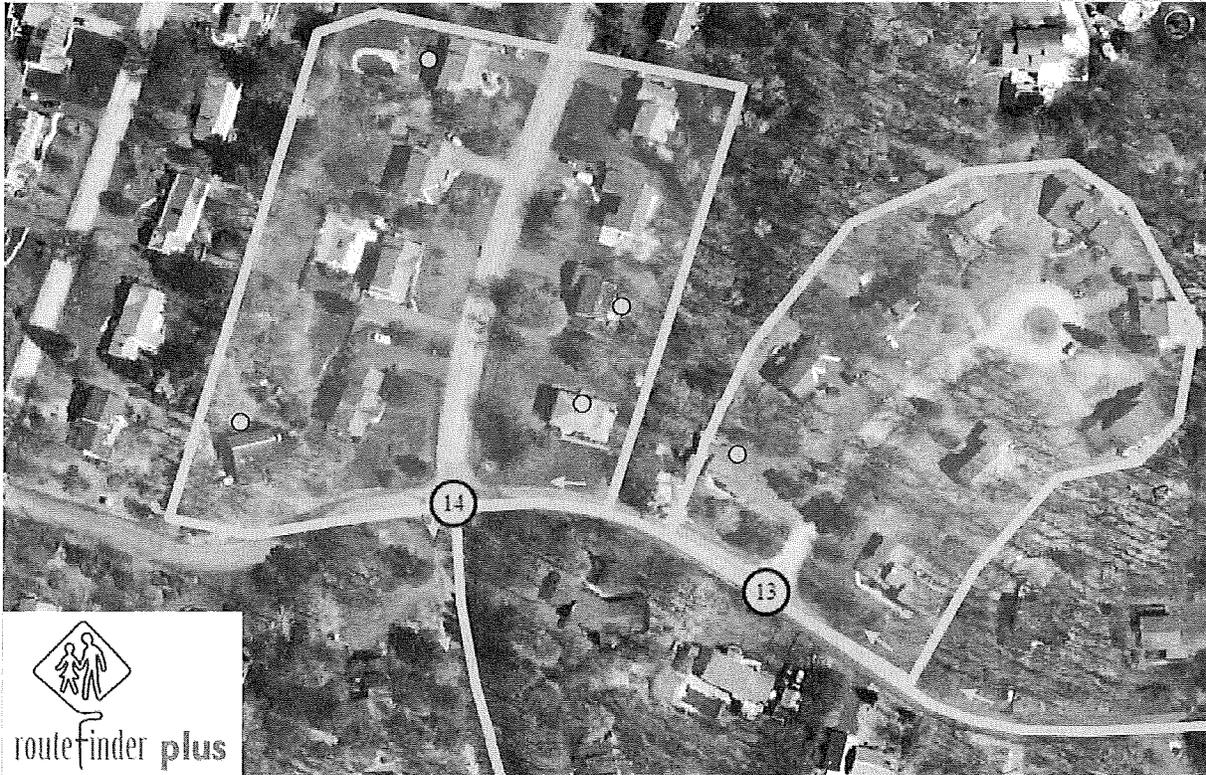


- INTUITIVE DESIGN
- BROWSER-BASED
- MULTI-ROUTE EDITING
- SMART AND AUTOMATED
- ENTERPRISE-WIDE SOLUTION
- FASTER, SAFER ROUTE CREATION

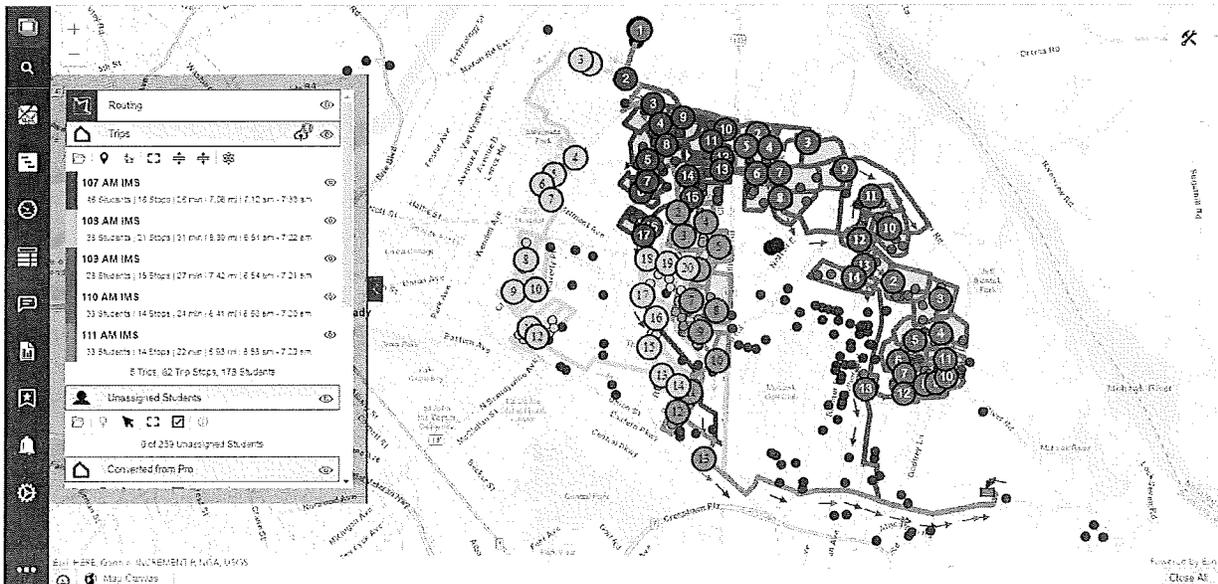
As the most widely used student transportation software in North America, Transfinder has 30 years of experience working with over 2,000 school districts. We've brought all of that experience and knowledge to our new platform, the browser-based **RouteFinder PLUS** system.



Safe Assignment of Students to Bus Stops

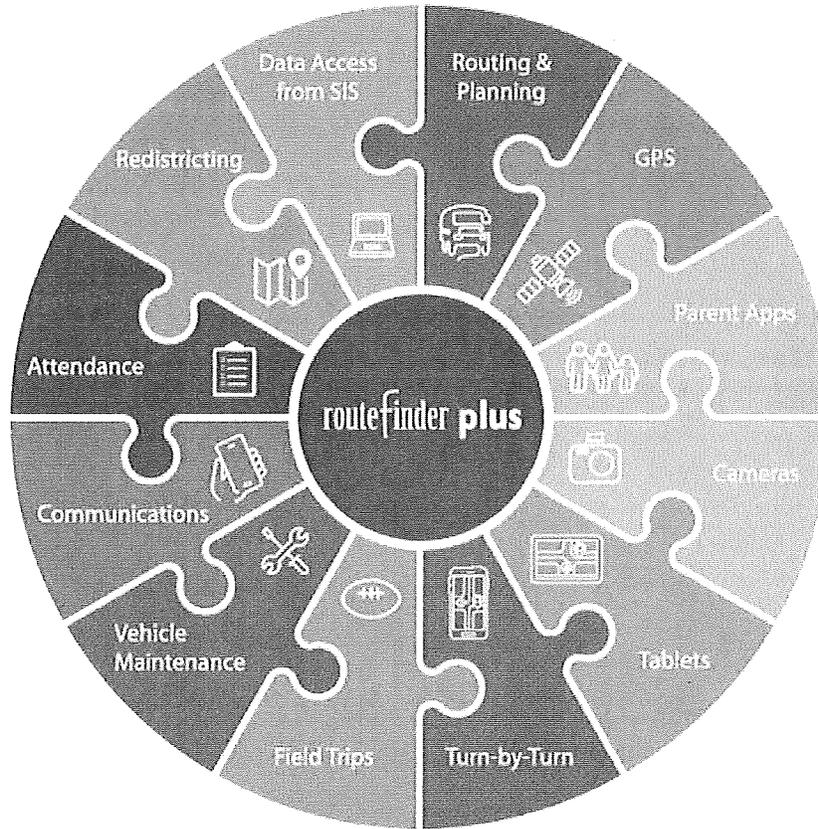


Transfinder allows routers to define an exact area for each bus stop. Only students who live in that zone would automatically assign to that bus stop. This means routing based on safety, not just math.



Multi-Route Editing allows staff to work with many routes at one time. Routers can work faster and see more information to improve the efficiency of the operation.

Faster, Safer, and Smarter Routing:



Routing is at the center of everything you do.

Transfinder gives the district all the tools needed to keep students safe and keep everyone informed.

Smart Routing Technology

- Routefinder PLUS is more advanced than regular optimization. With Smart Routing Technology only available from Transfinder, we have added the human factor to optimization.
- Optimize routes as you leverage your local knowledge to help combat driver shortages and look to increase efficiencies without sacrificing safety.

Smart Stop Assignment & Safe Routing

- Stop sequence optimization to reduce ride times and save fuel
- Users can ensure curbside or right-hand pick-up of students
- The system will identify student crossers and prohibit street crossing in certain areas

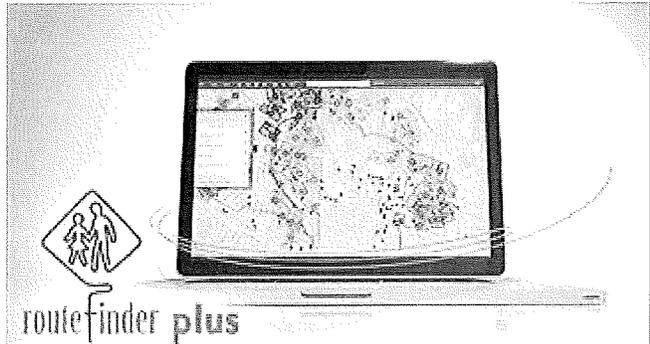
Travel Scenarios

- Routefinder PLUS gives you the power to manage various travel scenarios, travel regions and maneuvers.
- This allows you to establish Preferred, Restricted or Prohibited travel areas for safer and even more efficient automated routing.

Faster, Safer, and Smarter Routing:

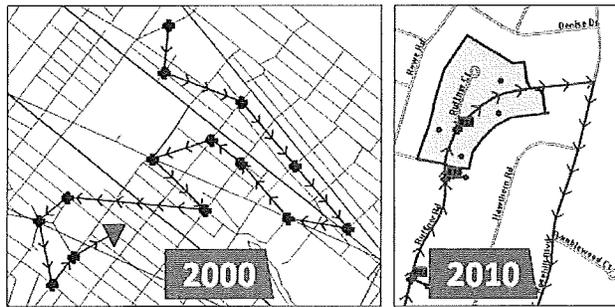
"This is the best work the company has done in our 30 years"

*-Antonio Civitella
President & CEO*



With the power of ESRI, Routefinder PLUS utilizes a brand new foundation. The new platform delivers an industry-leading routing solution.

Routers can load any available map layer to make routing and dispatching easier. One Example: Weather maps.



Our software has evolved with technology over the years, making sure that we give schools the best tools possible to keep students safe.

Routefinder PLUS is the next evolution.



Custom Route Sheets

Transfinder can build customized route sheets to the district's exact specification for no additional charge. Some districts include student pictures on the route sheets also. Below are some examples.

TRIP DETAIL						
TRIP: 34 AM Iroquois		START TIME: 6:33 am		DISTANCE: 32.74		
AIDE:		FINISH TIME: 7:47 am		STUDENTS TRANSPORTED: 25		
DRIVER: MEYER, ALICIA		TOTAL TIME: 1:14		MAX STUDENTS ON BUS: 25		
BUS: 183						
34 AM Iroquois						
STOP TIME	COMMENT/LOCATION	COUNT	STUDENT NAME	SCHOOL	GRADE	
1	6:33 am RURAL BUS GARAGE	0	----- Pick Up -----			
	Start On Unnamed Go 0.36 mi. Right On River Rd Go 0.5 mi. Right On Balltown Rd Go 1.98 mi. Right On Riverview Rd Go 0.96 mi.					
2	6:41 am 833 RIVERVIEW RD	1	----- Pick Up -----			
	Go 0.27 mi. Bear Left On Ramp Go 0.04 mi. Slight Left On Grooms Rd Go 0.4 mi. Left On Appleton Rd Go 0.7 mi.		PATIENCE GRIFFITHS	IROQ	06	
3	6:44 am APPLETON RD & HILLTOP CT	4	----- Pick Up -----			
			JACQUELIN NEMIER	IROQ	06	
			MADLINE NEMIER	IROQ	07	
			TERESA NEMIER	IROQ	07	
			MOHAMMED WASSERBACH	IROQ	07	

The above route sheet includes turn-by-turn directions with mileage as an example. This is one of many different route sheets used by our clients. Users can easily type in additional notes & landmarks to include on the route sheet, **and stop time adjustments can be made in seconds.**

TRIP DETAIL						
TRIP: 100 LES AM		START TIME: 8:05 am		DISTANCE: 4.53		
AIDE: McMahoning, Patricia-Jane		FINISH TIME: 8:35 am		STUDENTS TRANSPORTED: 58		
DRIVER: Thompson, Gale		TOTAL TIME: 30 Min.		MAX STUDENTS ON BUS: 58		
BUS: 999						
STOP TIME	COMMENT/LOCATION	COUNT	STUDENT NAME	SCHOOL	GRADE	
1	8:05 am LIVINGSTON AVE	6	----- Pick Up -----			
			RAVEN ASHER	LES	03	
				<i>On Trip Tu W—Excep. Description Here</i>		
			DANIEL BEATTY	LES	01	
						



Access to Transportation Information - Unlimited Users

With Viewfinder, district staff can get answers to questions without needing to call transportation. This can streamline communication within the district, ensuring the right people have access to information.

Summary

STUDENTS	TRIPS	FIELD TRIPS	VEHICLES	STAFF
Geocoded: 18650	Drivers Assigned: 883	Pending Approval: 9	Registration Due: 523	Drivers: 469
Assigned to AM Trips: 98%	Vehicle Assigned: 81%	Transportation Approved: 6	Insurance Due: 3	Bus Aides: 298
Assigned to PM Trips: 78%	Bus Aide Assigned: 100%	Declined: 2	Inspection Due: 1	License Expired: 173

Trips (5)	Vehicles (5)	Start Time
0491_2-02_AM	02-02	5:45 AM
1281_20-09_AM	20-09	6:10 AM
0471_8-14_AM	08-14	5:47 AM
0271_17-05_AM	17-05	6:10 AM

STUDENTS UPDATED TODAY

School	Count
acvitella	1292
bedson	989
uaysola	646
jmessia	323
sklemme	0
tchen	0

TRIPS UPDATED TODAY

School	Count
bedson	63
acvitella	69
jmessia	46
sklemme	23
tchen	0

HOURS LOGGED IN TODAY

School	Count
bedson	5.48
acvitella	4.11
sklemme	2.74
tchen	1.57
uaysola	0
jmessia	0

Above: An initial dashboard showing key details about the operation as a whole.

Below: Secretaries and Principals can see a list of all their students, and quickly see their assigned bus stop, route, time, etc. This can help when answering parent phone calls in many cases. The same information can be shown by run, showing all the students rostered to a given bus route or bus stop.

STUDENTS

Name	School of Attendance	Grade	Geo Street
AARON, EMILY	Craig Elementary Sch...	K	2132 Baker
ABBASZADEH, ANDREW	Iroquois Middle School	06	821 RED OA
ABBASZADEH, CARA	Glenclyff Elementary S...	03	873 RIVERY
ABBASZADEH, FRANKIE	Niskayuna High School	09	36 LINDA LN
ABDU, GIOVANNA	Hillside Elementary S...	03	955 ST. DAV
ABDU, JORDYN	Craig Elementary Sch...	01	1428 Roseh
ABDU, NATASHA	Birchwood Elementary	02	873 HARRIS
ABDU, RAHUL	Rosendale Elementar...	01	14 CHESTN
ABDULLA, RIMAZ	Craig Elementary Sch...	02	1047 LAMPI
ABEL, ABIL	Birchwood Elementary	KP	1020 Woodl
ABEL, AMBER	Hillside Elementary S...	05	1078 CORNI
ABEL, KENDRA	Hillside Elementary S...	03	1078 CORNI

ANDREW V ABBASZADEH Grade 06
821 RED OAK DR NISKAYUNA, NY 12309 Iroquois Middle School (IROQ) ID: 01761

PICK UP	TRIP ASSIGNMENT	STOP NAME
Home	22 AM Iroquois	Maple Ln & Red Oak Dr
DROP OFF	TRIP ASSIGNMENT	STOP NAME
Home	22 PM Iroquois	Maple Ln & Red Oak Dr
	VEHICLE 188	STOP TIME 3:48 PM

Vital Information Available in Seconds

Users can schedule reports to be sent via email on a regular basis. For example, a key staff member gets an email every day at 2pm of the most current afternoon bus assignments. Our team will work with you to make the most of this functionality, to ensure that district staff are always kept informed with the most current information.

SCHEDULED REPORTS						
Name	Reports	Description	RecurEvery	Start Date	Start Time	To
Weekly Detail Reports - Birchwood	Detail		1 week on Tues	11/26/2018	2:00 PM	echauhan@transfin...
Field Trips - Weekly	Detail		1 week on Mon, Tues, We...	11/28/2018	12:00 AM	avitti@transfinder.c...
Student Roster Rosendale - Bus Info	Schedule (Summary ...	Student Roster for Rosendale Elementa...	1 week on Mon, Tues, Wa...	10/31/2018	12:00 AM	megan@transfinder...
Updated Trip Detail	Detail	This report generates a list of missed st...	1 week on Sun, Mon, Sat	09/03/2018	12:00 PM	megan@transfinder...
Student Roster - Birchwood	Schedule (Summary ...	Student Roster for Birchwood Elementa...	1 week on Tues	10/01/2018	8:00 AM	megan@transfinder...
Student Roster - Craig	Schedule (Summary ...	Student Roster for Craig Elementary	1 week on Sun, Thurs, Sat	08/27/2018	8:00 AM	avitti@transfinder.com
Student Roster - Glencliff	Schedule (Summary ...	Student Roster for Glencliff Elementary	1 week on Sun, Tues, Sat	08/31/2018	7:00 AM	rstone@transfinder...
Vehicles Due for Registration	Detail	Vehicles Due for Registration w/ltin 30 ...	1 day (Weekdays Only)	10/01/2018	12:00 AM	megan@transfinder...

Below: Maps can be displayed showing where every bus is scheduled to be at any given time of day. This is useful for office staff, and for routers who want to run simulations of new routes.

PLANNED TRIPS

Trips (3)	Vehicles (3)	Stz
62 AM Birchwood	196	6:4
65 AM Birchwood	154	6:5
63 AM Birchwood	207	7:0

Your Implementation with Transfinder...

Project Management through implementation, and several months of online training

- A dedicated Project Manager, to help you plan out the stages of your implementation and point you in the right direction as you have key decision points.
- An assigned Application Specialist / Trainer, who will conduct personalized training sessions with you via phone & web conferences.
- Access to the best reference & training tools in the industry: MyTransfinder - an exclusive part of our website dedicated to your organization offering Webinars, Training Videos, User Manuals, our Knowledgebase, and more.



- [Mapping](#)
- [Menus and Toolbars](#)
- [Prerouting](#)

Your users will have access to free training webinars, searchable documentation, frequently updated training videos, etc. This is a significant help to implementation.

	Topic	Description	Length	
	Shuttles	Upon completion of this lesson the Learner will be able to add Shuttles and assign Students to them within Routefinder Pro.	10:07	View
	Walkzones	Upon completion of this lesson the Learner will be able to create Walkzones within Routefinder Pro.	05:55	View
	Transfers	Upon completion of this lesson the Learner will be able to set-up Transfers within Routefinder Pro.	03:36	View

First Year's System Maintenance and Support included

- Free access to system upgrades & newly released functionality. Our company makes at least two major product updates each year, based upon customer feedback. These updates are typically adding functionality to directly help find ways to save money.
- Technical support for complex questions beyond training, helping you implement the software solutions within your IT & Network structure in the best possible way.
- Participation in Regional User Seminars (Offered occasionally throughout the U.S.)
- Unlimited Custom Report creation. Transfinder customizes specific reports to meet your exact specifications.
- Custom Data Integration module modifications and maintenance as needed.

Hosting on the Amazon Cloud

Based on our conversations, we are recommending that Transfinder host the entire system on the cloud. This will give district staff access to powerful tools and critical data from anywhere with an internet connection



Transfinder’s Hosted Services

Transfinder’s Seamless Hosted Solutions allow you to remotely access your data, without setting up a complicated and expensive infrastructure. You’re “renting” space and bandwidth and owning some peace of mind through Transfinder in order to implement, organize, secure, and access software applications and data. This gives you a secure, convenient, cost-effective way to access your relevant data, making it possible for your district or contractor site to handle a large amount of traffic, internally and externally. Plus, our cloud hosted solutions are scalable and highly reliable for any size organization.

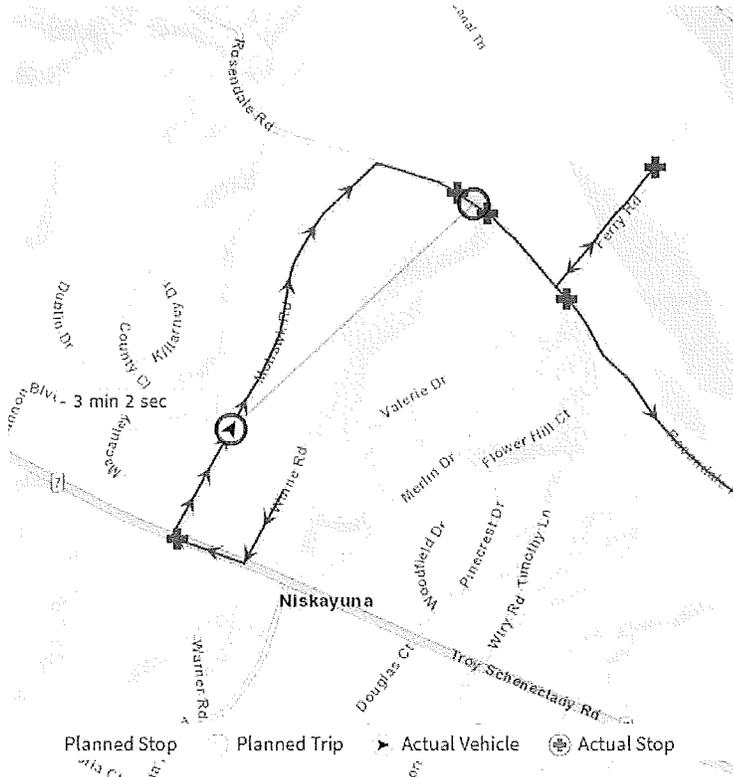
Option: Additional training opportunities

Note: Of course, our standard implementation includes a customized training plan with online training via GoToMeeting, where we typically get together once every week for dedicated training time – in addition to time with your Project Manager. For in person training, there are three options you could consider. None of these options need to be included in the upfront purchase, they are something you could add if you think it would help you. Any of the 3 would certainly be useful but are not required.

	<p><u>OPTION 1: Transfinder Annual Client Summit - November 15-17, 2020 Albany NY</u></p> <ul style="list-style-type: none"> • This is our biggest event of the year, where many of our clients join us to gather for 3 days of professional development and training. • We offer classes throughout the days, so your staff can attend sessions that are most useful to their specific needs and areas of work. • The event is an excellent opportunity to collaborate with other Transportation staff from around the country and find creative solutions. • Details on costs, hotel, registration, can be found at https://www.transfinder.com/services/Annual-Client-Summit-ACS
	<p><u>OPTION 2: Transfinder University – Offered in-person & livestream</u></p> <ul style="list-style-type: none"> • TF University is our 3-day training course that happens throughout the year at our offices in Schenectady NY office or Austin TX, as well as various cities around the United States. • This is a small class that meets together for three days, working together. • There are videos of our clients talking about their experience at the class: www.youtube.com/user/TransfinderCorp - just look for any video labeled with “Transfinder University.” • This would be \$1,750 per person.
	<p><u>OPTION 3: On-Site training at the district</u></p> <ul style="list-style-type: none"> • We can have one of our staff come to your district and offer 8 hours of training in a day. This could be broken out many ways, some time 1 on 1 with your routing staff, or a brief session with your principals/secretaries explaining the lookup access they will have. We would tailor the schedule to your situation and needs. • We normally offer on-site training as 2 or 3 consecutive days, as this is a useful window that makes sense. • This is billed at \$2,000 per day, plus travel & living billed at cost.

OPTION: GPS data flowing to Transfinder for comparative analysis

Our GPS integration lets you compare the planned routes with the actual data from your GPS provider.



Combining planned routes with GPS data allows the district to assess stop times, review if a route deviates from the assigned path, and much more.

Hardware:

- Transfinder does not manufacture hardware units for GPS. We partner with the best in the industry who are experts in engineering, design, and GPS hardware maintenance.
- We have multiple partners who all offer strong hardware solutions. See the Transfinder list of approved GPS hardware partners here: <https://www.transfinder.com/marketplace/gps-partners-of-Transfinder>
- GPS providers can offer you the pricing for their hardware & services.
- GPS connect will cover the costs of GPS data flowing from your hardware provider to our Routefinder & Viewfinder systems for analysis.

Transfinder will work with you to set up customized reports for comparative analysis.

These reports can be run regularly or scheduled to run daily/weekly/monthly. Data can be used to defend drivers if needed, and also in driver training and development.

Examples:

- Missed Stops
- Unplanned Stops
- Late/Early stops
- Off planned driving path



Unplanned Stops Report			
From:	To:	From:	To:
5/30	2:00:00PM	5/30	4:00:00PM

Date: 5/30/2012
 Trip: 30 PM Glencliff
 Name/Location: Ronald Reagan Way, 62 Jordan Ln
 Vehicle: BUS232

Stop Arrival Report			
From:	To:	From:	To:
5/30	2:00:00PM	5/30	4:00:00PM
Date: 05/30/12			
Trip Name: 30 PM Glencliff			
Vehicle	StopName	Actual Time	Scheduled Time
BUS232	67 Valleywood Dr "K"	14:26:09	14:18:00
BUS232	59 Valleywood Dr "K"	14:28:53	14:19:00
BUS232	43 Valleywood Dr "K"	14:28:05	14:19:00
BUS232	Pinewood Dr & Valleywood Dr	14:33:17	14:21:00
BUS232	Knotwood Dr & Mountainwood Dr	14:35:18	14:29:00
BUS232	22 Mountainwood Dr "K"	14:35:15	14:29:00
BUS232	30 Mountainwood Dr	14:36:53	14:29:00
BUS232	4 Jordan Ln	14:39:12	14:31:00
Trip Name: 30 PM Van Antwerp			
Vehicle	StopName	Actual Time	Scheduled Time
BUS232	Ray St & Troy Pl	15:37:52	15:48:00
BUS232	Eastern Pkwy & Oregon Ave	15:39:52	15:51:00

Time
2:23:01 PM
2:23:26 PM
2:24:24 PM
2:25:27 PM
2:27:27 PM
2:28:41 PM
2:30:32 PM
2:31:42 PM
2:32:09 PM
2:33:44 PM
2:34:41 PM
2:36:23 PM



OPTION: Streamline Field Trip Request & Approval Process



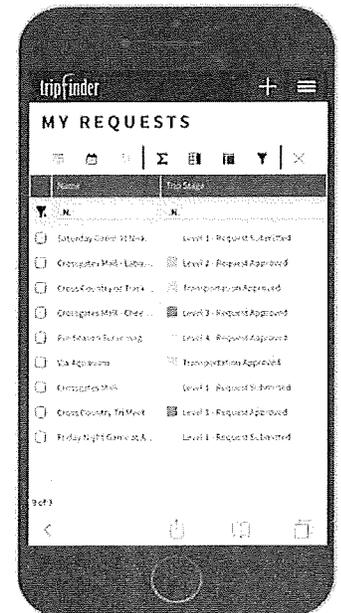
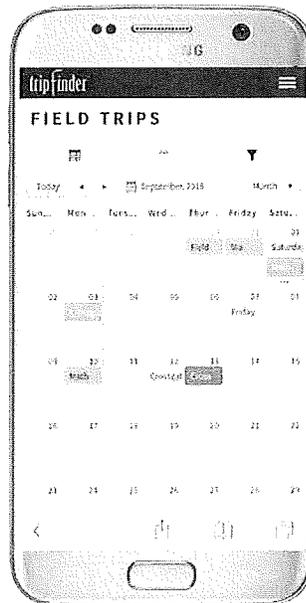
Online field trip request & approval process for unlimited users on any device. Teachers can request a field trip, and an email will be automatically sent to their principal who can approve or deny the trip. If approved, an email will go to the next level for approval. Once approved, Transportation will be notified that there is a new field trip to approve, and assign a driver/vehicle to the trip as needed.

The screenshot displays the 'FIELD TRIPS' section of the tripfinder web application. On the left is a navigation menu with options: Field Trips, My Submitted Requests, Reports, and Settings. The main area shows a table of field trips with columns for Trip Stage, Name, and Departure Date. Below the table, there are 31 of 43 (12 omitted) items. On the right, the 'Add Field Trip' form is visible, with fields for Field Trip Name, School, Department/Activity, Classification, Contact, Phone, Email, Passengers, # Students, and Estimated Miles. At the bottom of the form are buttons for Save, Save as Template, Save & Close, and Close.

Unlimited users will have the ability to look up the status of field trip requests and run reports about the trip. Example: The Treasurer could run a report to find out the cost of all trips at one school, broken out by department year to date.

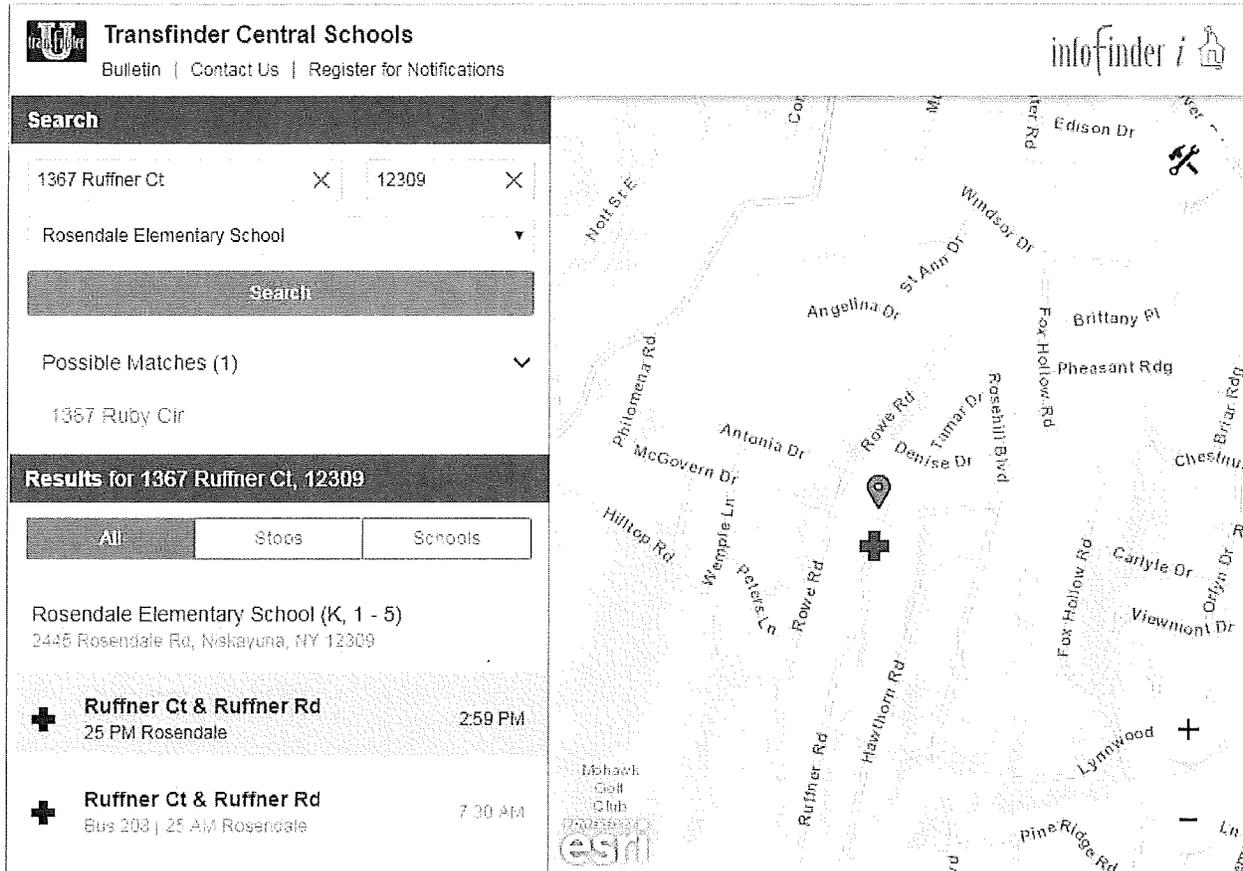
All the information from the request form flows into Routefinder PLUS, where Transportation staff can look at the trip details, assign driver/vehicles as needed, etc.

After the trip, details about the time, mileage, and cost can all be tracked in the system. This can be associated with department, billing codes, trip types, and more for key reports.

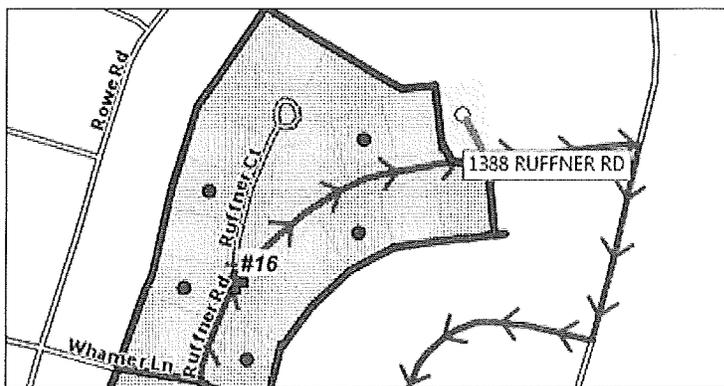


OPTION: Community Access to Vital Information with Infofinder i

The district can broadcast its school boundaries, walkzones, and if desired, bus stops to the Infofinder i system. This is a website hosted by Transfinder, typically linked from the district’s web page so parents and real estate agents can query addresses as needed. Here is what the site looks like:

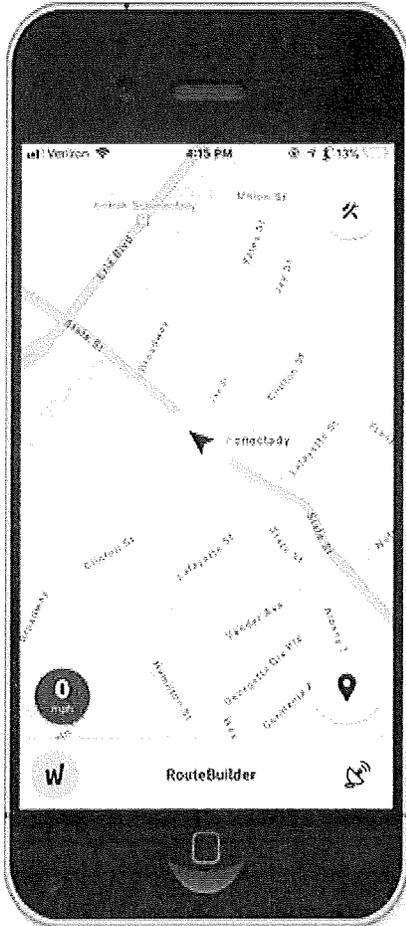


Please note, that the system only shows the Ruffner Ct & Ruffner Rd bus stop because the address typed by the user falls into that stop’s safe coverage area, shown below in Routefinder PLUS:



If a parent typed in 1388 Ruffner Rd, the system would NOT have shown a bus stop. This is intentional, as the **Infofinder i system will only show bus stops that are verified as safe**, not just the ‘closest stop’ or the stop that is within a set walk to stop distance policy. This is designed to prevent students from just showing up at a bus stop that may be dangerous for them to approach from their home.

OPTION: Capture routes on your mobile device with our App



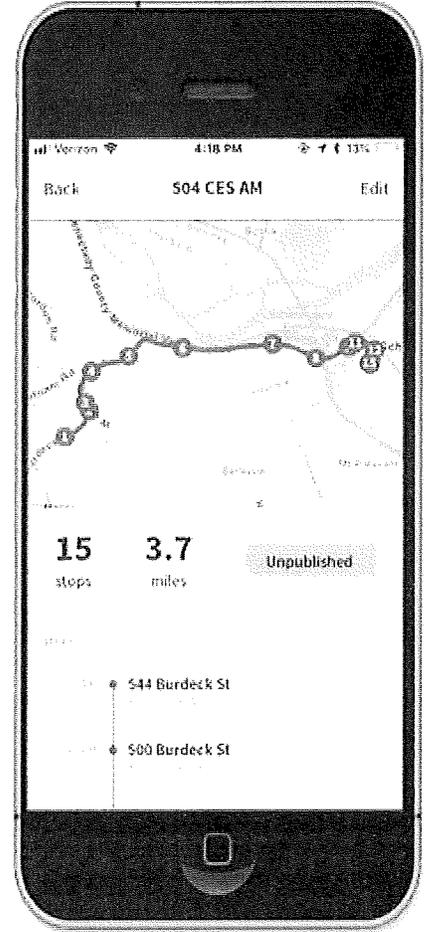
WAYfinder

As a Transfinder customer, you can capture your current routes using your smartphone or tablet (iOS or Android).

Wayfinder's Routebuilder functionality allows you to capture the driving path, stop locations, and times of your bus routes. This function is free to our customers.

These GPS captured routes can be edited right on your device, and brought into Routefinder to review, analyze, and adjust as needed.

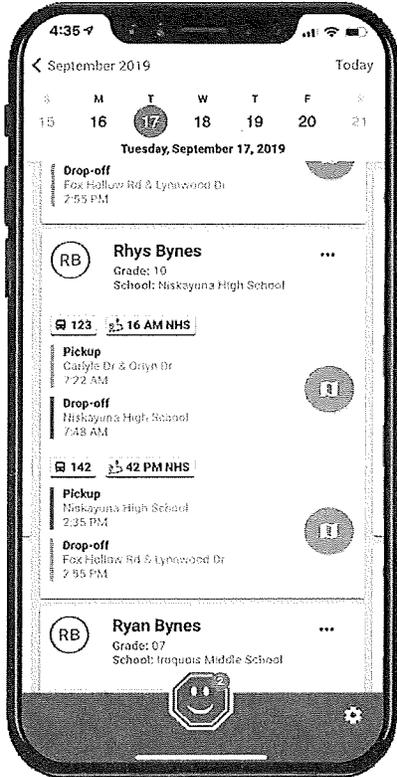
This can help get your new routing software up and running even faster!



Wayfinder Navigation

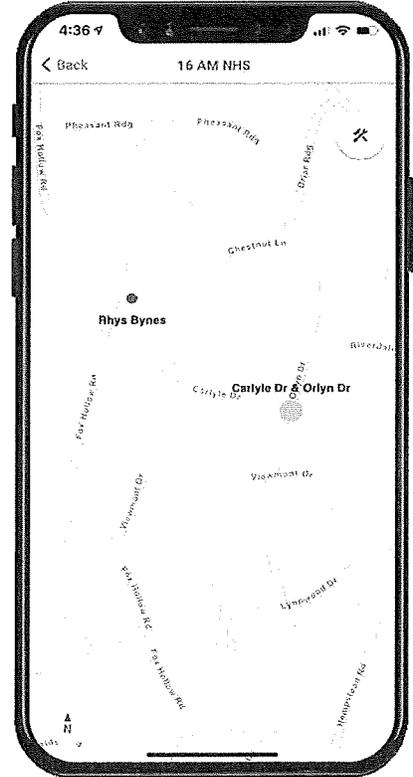
- Turn-by-Turn directions can be seen and heard by drivers for real-time navigation using the Wayfinder App.
- Wayfinder provides on-screen visual guidance, and voice guidance as you drive. Set the screen to go dark while the bus is in motion if required by state law.
- Navigate using routes planned in Routefinder or by entering destination addresses. Perfect for both daily routes and field trips alike.
- *If interested, ask us to quote Wayfinder Navigation for your operation.*

OPTION: Direct Communication with Families



Keeping Families Informed...

- Parent App & website for district families who subscribe to the service.
- Families can see assignments for their children, planned stop, route, time, etc.
- Transportation staff can send announcements and push notifications to the affected families when needed.
- 2-way messaging with families, right in the app.

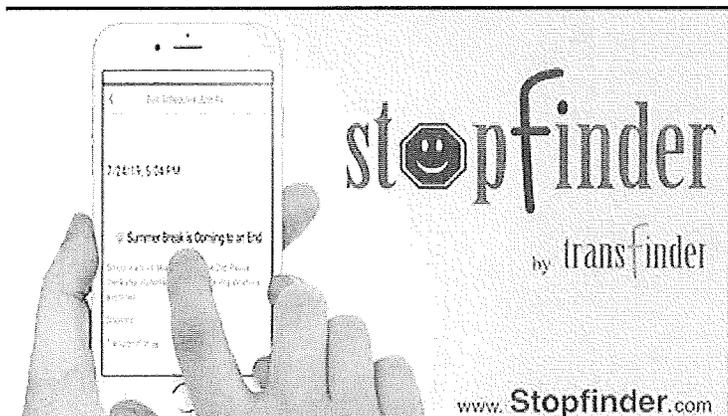


With Stopfinder, parents and authorized guardians or family members will now know a child’s bus schedule, and receive critical updates from transportation. All this is all available on your smartphone, tablet, or computer.

Stopfinder GeoAlerts

To go one step further, Stopfinder will be able to integrate with GPS Hardware on the bus to provide near real-time information to students and parents.

If interested, ask us to quote Stopfinder GeoAlerts for your operation.



Option: Fleet Maintenance Software

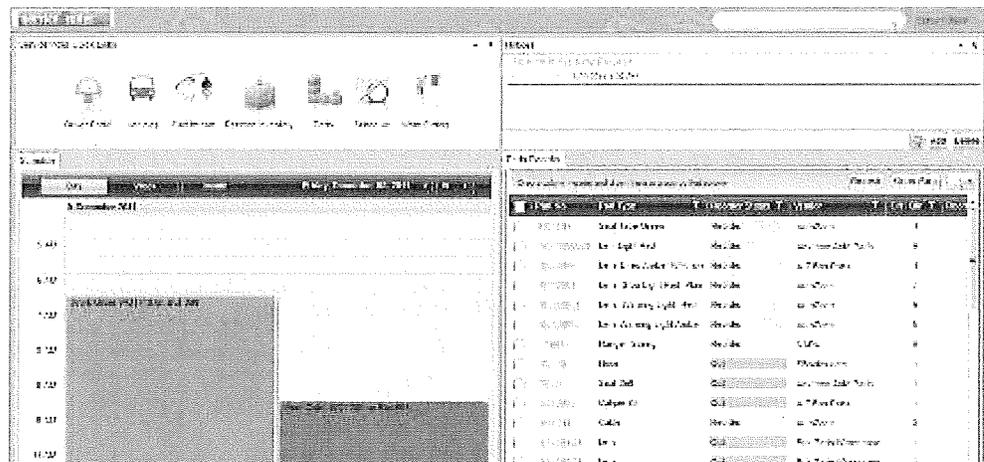
Servicefinder is a Browser-based fleet management software *hosted by Transfinder in the Amazon Cloud.*



With Servicefinder, you can easily:

- Manage parts inventories with precision;
- Schedule technicians and repair jobs to best utilize your team;
- Coordinate bus availability and shop staff capacity to minimize the impact of repairs;
- Calculate and categorize garage costs to better analyze overall expenses; and
- Control worker overtime and supply costs by having a clear picture of labor hours and ordering processes.

Quick Links to most frequently used functions and one screen summary of critical operational data such as work orders scheduled and upcoming preventative maintenance events



You also can manage all of your fleet maintenance information in one place and use it to make better decisions about scheduling preventative maintenance, tracking inventories and warranties, and monitoring fuel consumption. With technician and garage data included together you have greater insights into job scheduling, and with inventory tracking blended with part usage, you will have supplies where you need them and when you need them.

I. TRANSFINDER SOFTWARE SYSTEM TOTAL COST

Software Modules	Qty	Year 1	Year 2
Routefinder PLUS* includes: <ul style="list-style-type: none"> • Single User Software License Routing and Scheduling System • GIS Map Conversion for Osage county • Tools for route overlap analysis, Stop Sequence Optimization, and Policy Analytics • Eligibility Assessment & Walk Zone definition • Driver Certification Functionality • Field Trip resource tracking, cost calculator, billing, invoicing, & reporting 		\$9,995	\$2,750
Additional County GIS Map Conversions for Shawnee & Douglas Counties	2	\$1,500	
Satellite Imagery Service <ul style="list-style-type: none"> • Adds a satellite layer to Routefinder PLUS 		Included	Included
Tripfinder <ul style="list-style-type: none"> • Browser-based Field Trip System, Site License with Unlimited users • Includes online requests & approvals, cost tracking, reporting, etc. 		\$2,500	\$500
Attendance Boundary Planning <ul style="list-style-type: none"> • Manage School Attendance Boundaries • Assess school zone changes for impact on students, grades, and school bus routes 		Included	Included
Viewfinder <ul style="list-style-type: none"> • Schedule Automated Reports to be emailed to key staff with vital information • Browser-based, unlimited users, lookup access for staff (role-based security) • View critical transportation data about students, routes, stops, field trips, maps, etc. • Track your fleet live, conduct Comparative Analysis <i>(with an approved GPS Hardware Provider and GPS Connect Integration)</i> 		\$3,500	\$700
Transfinder Software Retail Pricing		\$17,495	\$3,950
Discount		-\$5,000	\$0
Viewfinder Discount		-\$2,000	-\$200
Transfinder Software Promotional Pricing		\$10,495	\$3,750
Implementation, Training and Professional Services			
Project Management <ul style="list-style-type: none"> • Dedicated Project Manager assigned through Project Completion • Manages Transfinder resources to meet Licensee's goals • Project Manager will assist through 1st fall opening 		Included	
Data Management <ul style="list-style-type: none"> • Data Engineer will create a custom import process for automating data updates with the Student Information System • GIS Engineer will review available County GIS data with Licensee and convert GIS data for use in software 		Included	
Online Training <ul style="list-style-type: none"> • Online Training timeframe begins on first completed training date • Dedicated Trainer conducts Weekly Online Sessions • Trainings conducted with Customer's Maps and Student Data 	6	Months Included	
One Year of Technical Support & Software Updates <ul style="list-style-type: none"> • Unlimited Online Technical Support & Report Customization Services • Access to www.MyTransfinder.com client resources portal for documentation, training videos, webinars, and report library 		Included	Included
Implementation, Training, and Professional Services Pricing		\$0	
Transfinder Hosting Services powered by Amazon Web Services (AWS) <ul style="list-style-type: none"> • Hosting includes database server, application servers, storage, and data maintenance 		\$1,800	\$1,800

• Hosting Service is due with initial purchase and is included in the future Hosting Service			
Transfinder Hosting Services Price		\$1,800	\$1,800
Transfinder Software, Training, Professional Services and Hosting Services		\$12,295	\$5,550
		Year 1	Year 2
<u>INITIAL SYSTEM COST:</u>			
<input type="checkbox"/> x _____ Initial here		\$12,295	
<u>ANNUAL SERVICE FEE FOR SUPPORT AND SOFTWARE HOSTING SERVICES:</u>			
<input type="checkbox"/> x _____ Initial here		Included	\$5,550
This fee is due upon the anniversary date of the initial software activation.			

TRANSFINDER® SOFTWARE ANNUAL SUPPORT PROVISIONS

This is a declaration of your Transfinder Annual Support Provisions. It describes the benefits you enjoy as a Transfinder client "in good standing" by remaining current in your payment of your Annual Support Fees.

Routefinder PLUS Software System Annual Support

Unlimited Technical Support on for technology staff and for each site operator	Included
Software Upgrades and program enhancements as they are developed	Included
Access to MyTransfinder - an exclusive part of our website dedicated to your organization offering Training, User Manuals, our Knowledgebase, Download Capabilities and more	Included
Custom Data Integration module modifications and maintenance as needed	Included

Viewfinder, Tripfinder, Stopfinder and Infofinder I Software System Annual Support

Unlimited Technical Support on for technology staff and for each site operator	Included
Software Upgrades and program enhancements as they are developed	Included

Servicefinder Annual Support

Unlimited Technical Support on for technology staff and for each site operator	Included
Software Upgrades and program enhancements as they are developed	Included
System maintenance of the Servicefinder server on the Transfinder Hosted Network	Included